

## Business Products and Services Deals for February 2018

Company Name	Description	Deal Synopsis
4444 International	Provider of building maintenance services. The company engages in offering a comprehensive range of building maintenance services as well offers consulting service with the help of a team of focused and goal minded workers, enabling clients to receive a timely delivery of services at a reasonable price which would provide a better lifestyle to them.	The company was acquired by Coverall North America, via its financial sponsor ICV Partners, through an LBO on February 1, 2018 for an undisclosed sum.
Adams Wind Generations	A 19.8-megawatt wind facility situated in Meeker County, Minnesota. The wind facility, having a power generation capacity of 19.8 megawatts, utilize 12 Alstom ECO 86 wind turbine generators to produce electricity which is supplied to a credit-worthy electric utility company under a power purchase agreement.	The wind farm was acquired by BluEarth Renewables, via its financial sponsor Ontario Teachers' Pension Plan, through an LBO on February 6, 2018 for an undisclosed sum.
Airtech Group	Designer and manufacturer of engineered specialty industry blowers, vacuums, pumps and valves. The company provides unique customized services across diversified end markets such as alternative energy, food processing, medical, packaging and transportation, enabling clients to order out of the ordinary products not listed in the inventory, according to their project needs.	The company was acquired by EagleTree Capital, Northwestern Mutual Capital, Nuveen Private Markets and Thrivent Financial through an LBO on February 6, 2018 for an undisclosed amount.
APC Integrated Services Group	Provider of direct-to-consumer vehicle service contract marketing services. The company retails vehicle service contracts and ancillary products by means of analytically driven marketing campaigns to customers outside the point of vehicle sale through its multichannel marketing services such as payment plan services, printing capabilities and data analytics, enabling automotive dealers, original equipment manufacturers, administrators and other partner channels to increase their revenue.	The company received an undisclosed sum of development capital from Southfield Capital on February 14, 2018. The funding enables the company to build its brand in the industry and expand their service offering to better serve their customers with an end-to-end solution.

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B&B Roadway & Security Solutions	Manufacturer of anti-terrorist and crash-rated perimeter protection products. The company's anti-terrorist and crash-rated perimeter protection products include hydraulic gate operators, crash-rated bollards, barriers, wedges, and crash beams enabling government, industrial, institutional, military, and commercial facilities to get high level of support and protection.	The company was acquired by Empeiria Capital Partners, Huron Capital Partners, and Pohlad family through an LBO on February 27, 2018, for an undisclosed sum.
Bold Orange	Operator of a marketing agency intended to develop business and societal connections. The company blends business objectives, customer data, research and feasibility insight into seamless experiences, plans and platforms that work to modernize loyalty, customer relationship management (CRM) and digital experiences, enabling brands to increase their impact and profitability while lowering costs. Its also offers gift card fundraising services which help families offset costs for school and community needs in the course of their everyday spending.	The company received an undisclosed amount of development capital from Mountaingate Capital on February 12, 2018. The financing was used for the acquisition of Great Lakes Scrip Center.
Chamberlin Roofing & Waterproofing	Provider of professional roofing and building services. The company specializes in installing high-quality roofing and waterproofing systems, as well as providing roof maintenance and leak repair services.	The company received an undisclosed amount of development capital from Main Street, John Kafka and another co-investor on February 28, 2018. The company was recapitalized with the funding which comprised of a combination of first-lien, senior secured term debt and a direct equity investment. Main Street funded \$33.0 million of the total amount.

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Convergent Technologies	Provider of electronic security, fire safety and building automation services. The company operates as a global, service-based integrator with a dedicated focus on electronic security, fire alarm and life safety, mass notification, communications, building automation, and healthcare technologies. It also offers enterprise integration, contract vehicles programs, project management and other related safety program services.	The company was acquired by Ares Management through an LBO on February 2, 2018 for an undisclosed sum.
Covenant Security Services	Provider of security guard and patrol services. The company offers its security guard and patrol services in several vertical markets, specializing in the chemical and petrochemical segments.	The company, a division of Covenant Services Worldwide, was acquired by Allied Universal, via its financial sponsors Partners Group, Warburg Pincus and Wendel Group, through an LBO on February 5, 2018 for an undisclosed sum.
Danielson Wind Farms	A 19.8-megawatt wind farm project in Cosmos, Minneosta. The property consists of twelve Alstom ECO 86 wind turbines which shall be used to generate clean and renewable forms of energy for adjacent residential and commercial units.	The property was acquired by BluEarth Renewables, via its financial sponsor Ontario Teachers' Pension Plan, through an LBO on February 6, 2018 for an undisclosed sum. The deal was partially funded by an undisclosed lender.
Direct Marketing Solutions	Provider of direct marketing services. The company provides agency services such as strategic planning, account, creative, electronic marketing and call center promotion services. It also provides on-site production services which include pre press, printing and envelope manufacturing.	The company was acquired by Main Street through an LBO on February 13, 2018 for an undisclosed sum.

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DWS (Beverages)	Distributor of hot and cold dispensed beverages. The company through its subsidiaries distributes specialty beverages such as instant cappuccino and real fruit juices, coffee and semi-frozen smoothies which have a long shelf life and produce little waste because they remain in the dispenser machines installed in the convenience stores, enabling store owners to maximize profits.	The company was acquired by Sunny Sky Products, via its financial sponsor Seidler Equity Partners, through an LBO on February 01, 2018, for an undisclosed sum. The acquisition enables Sunny Sky Products to strengthen its overall product portfolio and make it one of the leading manufacturers of dispensed beverages for the convenience store industry.
Elk Hills power plant	A 550-megawatt power plant located 20 miles west of Bakersfield in Kern County. The project lies on a 12-acre site and is directly adjacent to the highly disturbed and developed 35R Gas Processing Facilities and the 35R Cogeneration Plant.	Elk Hills power plant was acquired by Ares Capital (NAS: ARCC) and California Resources (NYSE: CRC) through an LBO on February 7, 2018 for an undisclosed sum.
E-Technologies Group	Provider of innovative engineering products. The company's engineering products are created after continuous client to integrator communication to establish clarity throughout the project so that the client's needs are precisely known and understood, enabling customers to have access to the right product as per their particular project requirement.	The company was acquired by Falfurrias Capital Partners through an LBO on February 1, 2018 for an undisclosed sum.
Exaktime	Provider of a time tracking platform designed for employers to manage their mobile workforce. The company's time tracking platform offers wireless, mobile and rugged time and attendance systems that eliminates paper time cards for construction, landscaping and maintenance contractors, enabling employers to increase the productivity and profitability at their job sites.	The company was acquired by Providence Equity Partners through an LBO on an undisclosed date.

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Foam Fabricators	<p>Designer and manufacturer of custom molded protective foam products and original equipment manufacturer components. The company's protective foam products and original equipment manufacturer components are produced using expanded polymers like expanded polystyrene (EPS) and expanded polypropylene (EPP) at its state-of-the-art molding and fabricating facilities, enabling customers across a wide range of industries like appliances and electronics, pharmaceuticals, health and wellness, automotive, building products and others to use the products for a variety of purposes.</p>	<p>The company was acquired by Compass Group Management (NYSE: CODI) through a \$247.5 million LBO on February 15, 2018.</p>
Galls	<p>Distributor of uniforms and equipment intended to provide a wide range for selection of equipment and apparel for public safety professionals. The company's equipment and apparel ranging from customized uniforms, sunglasses and boots, shoes to body armor, handcuffs, medical kits and light bars for public safety personnel like police, fire, EMS, EMT, private security, corrections, federal and military.</p>	<p>The company was acquired by Charlesbank Capital Partners through an LBO on February 1, 2018 for an undisclosed sum.</p>
Gardner Capital	<p>Operator of a solar and multifamily housing development and investment company. The company offers tax credit development, syndication and management services to investors, developers, lenders and municipalities, manages all aspects of a deal creating enormous efficiencies and cost-savings for clients and partners and develops vibrant, world-class, communities.</p>	<p>The company received an undisclosed amount of development capital from New Energy Capital in February 2018.</p>

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Health eCareers (Nursing, allied & administrative business)	Provider of healthcare recruitment services. The unit operates a job board that provides nurse practitioner, nursing, allied health & clinical support recruitment services through its network of association contracts, enabling healthcare professionals to connect with hospital and ambulatory care facilities looking for quality talent.	The Nursing, Allied and Administrative Accounts of Health eCareers were acquired by Naylor Association Solutions via its financial sponsors Brookside Mezzanine Partners and RLJ Equity Partners through an LBO on February 8, 2018, for an undisclosed sum. The acquisition enables Naylor Association Solutions to magnify the recruiting abilities of employers and the employment options for members of its National Healthcare Career Network (NHCN).
HR Benefit Advisors	Operator of an employee benefits consulting firm in Rochester, New York. The company provides a plethora of services including consulting, population health management, benefits administration, communication and compliance and implements creative strategies to effectively tackle client's problems.	The company was acquired by Alera Group, via its financial sponsor Genstar Capital, through an LBO on February 7, 2018 for an undisclosed amount. Alera Group continues to expand and increase its internal expertise and presence across the nation through this acquisition.
Integrity Applications (systems engineering)	Provider of engineering and software systems for intelligence and defense communities. The company provides system engineering, system integration, system acquisition, software integration, visualization and modeling and simulation expertise along with expert services in intelligence, surveillance and reconnaissance systems including radar, imagery-based geo-positioning and targeting, photogrammetric analysis, service oriented architectures, unmanned systems and missile defense through its highly qualified staff, enabling intelligence community, defense, governments and other civil intelligence customers procure superior, innovative and timely services.	The company received an undisclosed sum of development capital from Arlington Capital Partners on February 14, 2018. The company's founders also participated in the round. The company was recapitalized as a result of the transaction. The funding enables the company to broaden its differentiated capabilities and build a premier intelligence community technology provider with the resources and collective expertise to solve our customers' most complicated challenges.

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Janus International	Manufacturer and supplier of rolling doors and building components. The company manufactures and sells corrugated steel roll-up and swing doors, hallway systems and re-locatable storage units made by using its special maintenance-free dead axle assembly that is ideally designed for the self-storage, industrial and commercial markets.	The company was acquired by Clearlake Capital Group and its management through an LBO on February 15, 2018 for an undisclosed sum. As part of the transaction, Jefferies Finance, UBS and SunTrust Banks provided a \$470 million first lien term loan, a \$100 million second lien term loan and a \$50 million revolving line of credit.
Kalisher	Provider of art consultancy and manufacturing services for the commercial hospitality industry. The company creates, curates and produces art in a variety of media designed to inspire guests while working seamlessly with the interior design and architecture and provides art consulting services, through a curation team of experienced artists, state of the art technology and the latest printers for multiple canvas types, enabling luxury hotels, resorts, healthcare facilities and commercial interior designers to install art that fits their taste and budget.	The company was acquired by LongWater Opportunities through an LBO in February 2018, for an undisclosed sum.
Lacertus Branding	Provider of licensing and marketing services for leading consumer packaged goods brands intended to generate sustainable revenue. The company's services include licensing, manufacturing, management, infrastructure and resources, managed by a team of consumer packaging veterans, enabling businesses to execute scalable operations for a national rollout.	The company received an undisclosed amount of development capital from Decathlon Capital Partners on February 13, 2018. This investment will support the plans to increase the retail distribution and product expansion.

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LeBlanc Marine	Provider of marine construction, barge & tug services, and material offloading services along the Gulf Coast. The company provides a wide range of cost-effective ship management services including towing, shifting, barge fleetng, barge repair and inspection, cargo handling, enabling ship owners with supreme standards of quality, and safety.	The company was acquired by Rock Hill Capital through an LBO on February 7, 2018 for an undisclosed sum. The funds will be used by the company to broaden the geographic footprint and expand into new service offerings. The company was recapitalized after the transaction.
Lyneer Staffing Solutions	Provider of permanent and temporary placement services in the United States. The company operates as a nationally recognized, strategic staffing firm servicing the commercial, professional, financial, direct placement and managed service provider (MSP) verticals and offers candidates with jobs as per their qualifications and requirements at nominal fees.	The company received an undisclosed amount of development capital from Palm Beach Capital on February 27, 2018.
North Star Leasing	Provider of equipment financing solutions for companies across a variety of industries. The company finances a wide variety of equipment through thousands of vendors across the United States, enabling customers across numerous industries to access mission-critical pieces of equipment.	The company was acquired by Copley Equity Partners through an LBO on February 6, 2018 for an undisclosed sum. The funds will be used by the company for growth and expansion.
Ox Engineered Products	Manufacturer of high performance, green engineered building products intended to increase energy efficiency. The company's multi-functional products like thermo-ply structural sheathing, energy brace interior board, red rigid polyiso insulation and other products enable builders to save steps, time & money.	The company was acquired by Wind Point Partners through an LBO on February 28, 2018 for an undisclosed amount.



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Petrosmith	Provider of production equipment and oilfield tubular goods ("OCTG") to the domestic oil and gas industry. The company manufactures a broad suite of tanks including oilfield storage tanks and gun barrel tanks and vessels including heater treaters, separators and vapor recovery towers used by large E&P companies primarily in the Permian Basin, Eagle Ford, and Mid-Continent region.	The company was acquired by Blue Wolf Capital Partners through an LBO on February 12, 2018, for an undisclosed sum.
Safe Fleet	Provider of vehicle safety products. The company manufactures safety products for fleet vehicle manufacturers and operators, enabling them to set up emergency vehicles, refrigerated trucks and other safe transport vehicles. Its products include crossing arm, doors, interiors, roof hatches, step treads, stop arms and warning lights.	The company was acquired by Oak Hill Capital Partners through an LBO on February 1, 2018 for an undisclosed sum.
SCS Elevator	Provider of elevator maintenance services in Central and South Florida. The company provides repair, inspection and modernization services with the help of certified elevator mechanics, enabling buildings to have quality service with quick turnaround time.	The company was acquired by Oracle Elevator, via its financial sponsors Longview Asset Management and L Squared Capital Partners, through an LBO on February 13, 2018 for an undisclosed sum. This acquisition will further expand Oracle's footprint in Central and South Florida, and the operations will be added to the company's existing branches in Orlando, Tampa, and Palm Beach.
SH 130 Concession Company	Operator a 41-mile southern section of state highway 130 in Texas, United States. The company operates and maintains the roadway with open tolling which allows tolls to be charged without drivers having to slow for a toll booth.	Intesa Sanpaolo sold its stake in the company to Strategic Value Partners for an undisclosed amount on February 13, 2018.

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SupplyOne	Provider of packaging services to customers in the manufacturing and service industries. The company's packaging services include outer and interior packaging, and supplying of labels, packaging and marking systems to a range of clients in the automotive, consumer products, electronics, food, healthcare, manufacturing and retail industries.	The company was acquired by Wellspring Capital Management through an LBO in February 1, 2018 for an undisclosed sum. Antares Capital ("Antares") announced today it is serving as administrative agent and lead arranger on a \$170 million senior secured credit facility to support the acquisition of SupplyOne.
Taco bell (24 Outlets, Louisville)	A portfolio of 24 Taco Bell outlets. The outlets are located in Greater Louisville.	24 Outlets of Taco Bell were acquired by Orangewood Partners and ABDD Capital through an LBO on February 5, 2018 for an undisclosed sum.
Talking Trash	Provider of trash removal services in Dillon, Colorado. The company offers residential trash pickup and recycling services weekly, bi-weekly or on-call, according to customers' requirements.	The company was acquired by Mountain Waste and Recycling, via its financial sponsor Concentric Equity Partners, through an LBO on February 1, 2018 for an undisclosed amount. The company will be merged with Timberline Disposal and Rocky Mountain Cabana, under one banner, Timberline Disposal and Recycling, with its headquarters in Silverthorne.
Tidewater Logistics	Provider of specialized logistics and operational services designed to manage frac sand. The company's services include direct and bulk storage transloading, terminal operations, last mile logistics and full supply chain management, enabling the customers to simplify the challenge of managing sand, while eliminating excess cost and non-performing time.	The company was acquired by Apollo Global Management (NYS:APO) through an LBO on February 15, 2018 for an undisclosed sum.
V.I.P. Waste Services	Provider of valet trash service, recycling programs, and waste saving programs intended to promote a clean living environment. The company provides professional trash pickup services directly from the doorstep and offer comprehensive recycling programs, enabling apartment community to reduce overall waste spending and create a cleaner and better neighborhood.	The company was acquired by Valet Living, via its financial sponsors Ares Management and Harvest Partners, through an LBO on February 6, 2018 for an undisclosed sum. The acquisition will further increase Valet Living's presence in the Midwest market and extends its mission to enhance property value by setting the standard in residential services nationwide.

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Valence Technology	Provider of dynamic energy systems. The Company is engaged in the development, manufacture and sale of energy power storage systems utilizing its proprietary phosphate-based lithium-ion technology.	The company was acquired by Lithium Werks, via its financial sponsor Xeilon, through an LBO on February 7, 2018 for an undisclosed amount.
Vistage Worldwide	Provider of peer advisory and executive coaching. The company's peer advisory and executive coaching include peer-advisory process, one-on-one coaching and mentoring, content from experts and connectivity forums, enabling members to be counseled and supported through meetings and online collaborations and learning from industry speakers.	The company was acquired by Providence Equity Partners through a \$500 million LBO in February 2018.
WS Packaging Group	Manufacturer of pressure sensitive labeling and packaging products. The company offers innovative packaging, shopper promotion and branding products that help its customers in the food and beverage, consumer packaged goods, and pharmaceutical markets increase shelf impact, brand consistency and shopper engagement for the products they sell to end consumers. It also designs and manufactures printing and label converters allowing it to provide a complete label and packaging services.	The company was acquired by Platinum Equity through an LBO on February 5, 2018 for an undisclosed sum.
Zignal Labs	Provider of a real-time and cross media analytics platform designed to monitor the online media space. The company's real-time and cross media analytics platform helps to aggregate data from different sources and synthesize social and traditional media into a powerful interactive dashboard, enabling customers to make informed decisions.	The company received \$30 million of development capital from Blum Capital Partners, North Atlantic Capital and other undisclosed investors on February 05, 2018. The company intends to use the funds to further invest in its platform, increase its sales and marketing efforts and ramp up its expansion across key industry verticals.

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Zorch	Provider of brand and product management and promotion services. The company offers product brand and logo designs, enabling businesses to eliminate redundancies effectively.	The company was acquired by Satori Capital through an LBO for an undisclosed amount on February 27, 2018.