

Financial Services Deals for April 2018

Company Name	Description	Deal Synopsis
BeneFix	Developer of a health insurance quoting software designed to streamline the process of quoting and managing health insurance plan. The company's quoting software provides a sort and filter option to find the exact quotes and helps to create a report, enabling brokers to enter a company's information and see quotes from all the carriers.	The company received an undisclosed amount of development capital from MidCap Equity Partners on April 4, 2018.
Connecture	Provider of a Web-based sales, service and process automation platform designed to streamline health insurance distribution. The company's process automation platform offers a personalized health insurance shopping experience that recommends the best fit insurance plan based on an individual's preferences, health status, preferred providers, medications and expected out-of-pocket costs, enabling health insurance marketplace operators to distribute health insurance in a cost-effective manner to a growing number of insured consumers.	The company (OTCQX: CNXR) was acquired by Francisco Partners through an LBO for an undisclosed amount on April 26, 2018.
Dumortier Risk Management	The operator of insurance brokerage firm intended for hospitality risk management. The company operates in the management services business or industry within the engineering, accounting, research, and management services sector.	The company was acquired by Alliant Insurance Services, via its financial sponsors Apollo Investment, HarbourVest Partners, Kohlberg Kravis Roberts and Stone Point Capital through an LBO on April 4, 2018 for an undisclosed sum. The acquisition will serve as a cultural differentiator for Alliant Insurance Services.
Gordon Brothers	Provider of financial advisory and disposition services to retailers, distributors, manufacturers, venture capitalists, and investment bankers. The company offers leasehold evaluations, due diligence and portfolio analysis, business plan reviews, strategic assessments and mergers and acquisitions advisory services.	The company received an undisclosed amount of development capital from Stone Point Capital on April 27, 2018.

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Jushi	Operator of a holding company started to offer investors the opportunity to gain diversified exposure to top tier U.S. based operators. The Company has contractual rights to The Green Solution and Nectar Bee brands outside of Colorado via its ownership of franchiser TGS National and also serves as a strategic lender to TGS Colorado.	The company received undisclosed amount of development capital from Cannabis Growth Opportunity Corporation on April 17, 2018.
Slattery GA	Provider of employee benefit services and individual medical products to independent brokers located in the United States. The company offers a wide variety of quality employee benefits, specialty insurance products and services to more than 3,000 independent brokers and agents nationwide including online quoting, insurance options, voluntary benefits, long-term disability and more.	The company was acquired by BenefitMall, via its financial sponsor The Carlyle Group, through an LBO on April 16, 2018 for an undisclosed sum. This acquisition expands BenefitMall's existing footprint in the New Jersey market and contributes to the company's plans for continued, strategic growth.
Sustainable Restaurant Group	Owner and operator of a chain of casual restaurants. The company engages in operating restaurants which serve fish caught using methods that are lightweight on the ecosystem and prepared with the help of a team of knowledgeable professionals, enabling customers to receive fresh and nutrient food.	The company received an undisclosed amount of development capital from Bain Capital and Kitchen Fund on April 10, 2018. The investment will help Sustainable Restaurant Group and its two concepts, Bamboo Sushi and QuickFish to grow. It would support SRG's entrance into new regional markets and help amplify the concepts' commitment to sustainability efforts.
United Automobile Insurance Company	Provider of non-standard auto insurance products in the United States. The company's insurance products include property, casualty and automobile insurance, enabling commercial and retail policyholders to attain high-quality insurance products at lower costs.	The company received \$45 million of development capital from Victory Park Capital on April 26, 2018. The funds will be used to enhance company's balance sheet and support numerous growth initiatives in its core markets throughout Florida and Texas.