

Consumer Products and Services Deals for May 2018

Company Name	Description	Deal Synopsis
Academic Programs International	Provider of study abroad programs intended to promote intellectual curiosity, cultural sensitivity and holistic personal development. The company offers orientation programs, cultural outings, housing options, excursions, medical and evacuation insurance, enabling students to acquire the skills necessary to succeed in both personal and professional opportunities in today's global economy.	The company received an undisclosed amount of development capital from Sterling Partners Education Opportunity Fund on May 29, 2018. The investment will allow the company to expand its safe, high-quality education abroad programs and services to as many U.S. students as possible.
Best Lawyers	Publisher of peer review magazines for legal referrals. The company's print and digital publications are compiled by conducting exhaustive peer-review surveys in which tens of thousands of leading lawyers confidentially evaluate their professional peers, thereby recommending them to the general public, enabling readers to have access to a guide leading them to the best lawyers in the country.	The company was acquired by Levine Leichtman Capital Partners and its management through an LBO on May 9, 2018 for an undisclosed sum.
Bravo Brio Restaurant Group	Owner and operator of a chain of full-service Italian concept restaurants in the United States. The company's restaurants provide multifaceted culinary destinations that deliver the ambiance, design elements and food quality reminiscent of fine dining restaurants using fresh flavorful ingredients and authentic Italian cooking methods at a value typically offered by casual dining establishments enabling its guests with a fine dining experience combined with attentive service in an attractive, lively atmosphere.	The company was acquired by Spice Private Equity through a \$100 million public-to-private LBO on May 24, 2018.
CafeMedia	Provider of digital media content services. The company develops custom content marketing, native advertising and word-of-mouth influencer programs that help brands add value to users' lives thus activates and connects creative talent by engaging audiences.	The company was acquired by Zelnick Media Capital through a \$250 million LBO on May 31, 2018.

Consumer Products and Services Deals for May 2018

Company Name	Description	Deal Synopsis
ChanceLight Behavioral Health and Education	Provider of commercial educational services and schools programs. The company's education program includes K-12 and post-secondary alternative academic and behavioral services for students and special education programs. It also provides education services to students with autism spectrum and other behavioral disorders, pediatric developmental delays and physical challenges.	The company received an undisclosed amount of development capital from The Halifax Group and its management on May 15, 2018.
Clarus (Glassboards)	Manufacturer of glassboards. The company's glassboards can be fabricated in any custom color and design, logo or pattern along with any desired shape and size, enabling the corporate community, educational institution, healthcare provider, hospitality and entertainment studio industries to receive non-stainable glassboards of specified needs.	Bertram Capital Management sold its stake in the company to The Riverside Company on May 17, 2018 for an undisclosed sum.
Fabian Couture Group International	Designer and wholesaler men's formalwear. The company offers tuxedos, jackets, pants, shirts, vest and accessories as well as uniforms for restaurant, hospitality and other industries.	The company received an undisclosed amount of development capital from Riveria Investment Group on May 1, 2018.
GAHH Automotive	Designer, manufacturer and marketer of aftermarket convertible tops, Jeep tops, seat covers and vehicle interiors. The company's products include a complete line of tailor made, ready to install, interior kits, convertible tops and boot covers, leather hides, carpeting, vinyls, canvs, headliners, accessories, cleaners, tenax fasteners and dyes for sale directly to the industry and end users for Mercedes, BMW, Porsche, Jaguar, Audi, Ferrari, Toyota, SAAB, Volkswagen, Mazda, Volvo, Honda, Rolls Royce, Mitsubishi, Lexus, Chevrolet, Maserati, Bentley, Renault, Alfa Romeo, Ford, Fiat, Aston Martin, Chrysler, Cadillac, Infiniti, Acura and more.	The company was acquired by River Associates Investments and its management through an LBO for an undisclosed amount on May 09, 2018.

Consumer Products and Services Deals for May 2018

Company Name	Description	Deal Synopsis
Hearthside Food Solutions	Manufacturer of bakery products. The company product categories include energy bars, snack bars, granola bars, baked bars, cookies, crackers, pretzels, croutons, breadcrumbs, snack components and other baked foods and snacks.	The company was acquired by Charlesbank Capital Partners and Partners Group through a \$2.4 billion LBO on May 24, 2018.
Jackson Hewitt Tax Service	Provider of computerized preparation of income tax returns in the United States. The company offers its services through a nationwide network of franchised and company-owned tax office for federal, state and local bodies, enabling the customers to get high quality tax return preparation services and electronic filing.	The company was acquired by Corsair Capital and its management through an LBO on May 31, 2018 for an undisclosed sum.
League Collegiate Outfitters	Designer, manufacturer and seller of college apparel for both men and women. The company offers university-licensed sportswear in the college bookstore market. It serves more than 3,000 colleges and universities in the United States. It also produces apparel for sales teams and sponsored events.	The company received an undisclosed amount of development capital from Dominus Capital on May 2, 2018. The company was recapitalized as a part of the transaction. The funding was used for the acquisition of Legacy Athletic.
Lulu's Fashion Lounge	Operator of an online fashion boutique. The company's online boutique features clothing, shoes, jewelry and accessories for young women and it utilizes a data driven approach to be able to deliver not only what customers want when they want it, but to be able to leverage scarcity and urgency of sale.	The company received \$120 million of development capital from IVP and Canada Pension Plan Investment Board on May 16, 2018. The new funding will be used to expand Lulu's data-driven efforts to deliver trendy shoes, clothing and accessories to customers in the U.S. and 68 other countries.

Consumer Products and Services Deals for May 2018

Company Name	Description	Deal Synopsis
Movin' on Mobility	Supplier of handicap vehicles. The company engages in offering a wide range of handicap vehicles, driver's aids and durable medical equipment for persons with disability as well as offer driver rehabilitation to transport themselves efficiently, enabling persons with disabilities to receive new or used vans and equipment as per their budget and specifications with a variety of adaptive equipment including hand controls, foot controls, steering devices and electronic driving controls which ensure a comfortable driving experience.	The company was acquired by MobilityWorks, via its financial sponsor Stonehenge Partners, through an LBO on May 14, 2018 for an undisclosed sum.
Nobodys Pizza	Owner and operator of a pizza store chain throughout the United States. The company operates a series of upscale sports bars serving classic Italian cuisine, enabling customers to enjoy a range of specialties along with beverages.	The company received \$5 million of development capital from Carmelo Anthony and Somerset Partners on May 28, 2018. The funding will be used to expand the pizza chain across the country in the next seven years, mostly near sports stadiums.
OfferPad	Developer of an online platform for homeowners, created to make buying and selling a home convenient and hassle-free. The company's online platform utilizes technology in unison with local real estate experts to make offers at the click of a button enabling homeowners to skip the painful traditional process of selling a home.	The company received \$150 million of development capital from LL Funds on May 16, 2018. The company had raised \$50 million in equity and \$100 million in debt from LL Funds.
Penn Foster	Provider of distance learning programs. The company offers programs in healthcare, legal studies, business, technology, finance and trade.	The company was acquired by Bain Capital Double Impact, Macquire Group, PineBridge Investments and Zoma Capital through an LBO on May 1, 2018 for an undisclosed sum. Chase Bank provided debt financing for the transaction.
Regent Cabinets	Designer, manufacturer and distributor of kitchen, bathroom and laundry room cabinets. The company's products include frameless and framed cabinets with any door style, color or finish, providing customers with a different style of products at an affordable price.	The company received an undisclosed amount of development capital from HCI Equity Partners on May 18, 2018.

Consumer Products and Services Deals for May 2018

Company Name	Description	Deal Synopsis
RugsUSA	Manufacturer of high-quality rugs, furniture and home decor. The company offers an expansive selection of area rugs and other home decor products directly to consumers from its website, as well as other e-commerce marketplaces and retailers, enabling the customers to purchase the products at at rock-bottom prices.	The company received undisclosed amount of development capital from Comvest Partners on May 7, 2018.
Tender Belly	Producer of pork products intended to provide consumers with quality meat products. The company's all-natural products include bacon, ribs, sausages, franks and hams that come from animals raised by local farmers on a 100% vegetarian diet, enabling consumers to enjoy the meat of naturally grown animals.	The company received an undisclosed amount of development capital from Encore Consumer Capital on May 30, 2018. The company will utilize the funds for expansion.
Tierra Nueva Fine Cocoa	Manufacturer of confectionery retail chocolates, coffee thins, spreads and other coffee ingredient products in Miami, Florida. The company's IP-enabled technology using proprietary equipment enables it to process 100 percent of roasted coffee beans to create a coffee concentrate that is unique, robustly flavorful, 12-plus-month shelf-stable and can be used as a branded ingredient for a variety of large scale applications, including frozen desserts, bakery, confectionery and ready-to-drink products.	The company was acquired by ProspEquity Partners through an LBO on May 7, 2018 for an undisclosed amount. The transaction creates a partnership between PEP's world-class operational executive expertise and ecosystem of strategic partners and advisors and Tierra Nueva's industry-leading coffee product development team to launch a coffee revolution that will rapidly scale Tierra Nueva's worldwide market penetration.
Vitamin Packs	Provider of a next generation subscription-based platform intended to supply vitamin supplements. The company's platform analyzes peer-reviewed scientific studies, more than 650 potential medication interactions and input provided by the customer to recommend a monthly, personalized supplement package, enabling customers to get personalized supplements for 28-day at doorstep.	The company received an undisclosed amount of development capital from L Catterton and BrandProject on May 22, 2018. The funds will be used to support the rapid growth of the company's unique personalized vitamin subscription service.