

## Consumer Products and Services Deals for September 2018

Company Name	Description	Deal Synopsis
Albie's Foods	Producer of homemade quality convenience foods. The company's plant is USDA and SQF certified which produce a variety of products including breadsticks, pasties, pot pies and whole grain pizzas and sandwiches, providing foodservice and retail industries quality food products.	The company was acquired by Union Capital through an LBO on September 04, 2018 for an undisclosed sum.
Best Western Key Ambassador Resort Inn	Operator of a hotel in Florida, U.S. The hotel features various guestrooms, an outdoor swimming pool, a heated pool, lounge, spa, business center, free parking, multilingual staff, wheelchair access, and laundry services.	The hotel was acquired by OTO Development, via its financial sponsor Dundon Capital Partners, through an LBO on September 17, 2018 for an undisclosed sum.
Country Archer Jerky	Producer and internet retailer of gourmet jerky, meat sticks and meat bars. The company crafts all its meat snacks with quality, premium and clean ingredients in a variety of flavors for outdoor adventurers, busy parents, athletes and all of the everyday doers who want more from their food.	The company received 10 million of development capital from Monogram Capital Partners on September 25, 2018. The new capital infusion will enable Country Archer to more than double production capacity at its Southern California-based facility.
EastPoint Sports	Designer and supplier of indoor and outdoor recreational sporting goods. The company develops, imports, and markets own and licensed brands recreational sporting goods including tailgate games, lawn games, sport games, indoor game accessories and table games along with specific products for bean bag toss, table tennis, volleyball and badminton nets, and indoor basketball hoops, through retail and e-commerce channels in North America	The company was acquired by Mason Wells through an LBO on September 4, 2018, for an undisclosed sum. As a part of the transaction, Patriot Capital and PNC provided loan financing to support the deal. The deal will enable the company to gain support for its long-term growth initiatives, expand its retail and e-commerce relationships and develop new products.
F/ELD	Manufacturer of cannabis products. The company engages in the acquisition, development, and monetization of cannabis products.	The company received \$6 million of development capital from a consortium of leading cannabis investors including Serruya Private Equity and Navy Capital on September 20, 2018. The funds will be used to finance expansion throughout the U.S., scale operations in California.

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Florida Food Products	Manufacturer of natural and clean label fruit and vegetable ingredients. The company produces vegetable juice concentrates, flavorings, curing agents and derivatives used in a multitude of food applications from savory to beverages, sports nutrition and meats, using natural produce like celery, acerola cherries and Swiss chard that are an excellent source of vitamins and minerals and eliminate the need for synthetic meat ingredients, enabling food and beverage producers to provide the clean label, great tasting products to their consumers.	The company was acquired by MidOcean Partners through an LBO on September 11, 2018, for an undisclosed sum. The acquisition enables the company to expand its product offerings and customer base in current and new markets.
Hotel Equities	Operator of a hospitality management and development company that serves an array of clients including real estate investment trusts, private equity groups, individuals and strategic partnerships. The company is a full-scale hotel ownership, management and development firm based in Atlanta which operates hotels and premium hotel brands throughout North America that serves an array of clients including real estate investment trusts, private equity groups, individuals and strategic partnerships.	The company received about \$500 million of development capital from Virtua Partners on September 12, 2018. The financing will be used for hotel management company acquisitions, organic growth and strategic investments into various hospitality assets.
Norpac Foods Inc (Frozen Soup Business)	Provider of frozen soup products.	The Soup Business of Norpac Foods was acquired by Kettle Cuisine, via its financial sponsors Kainos Capital and Investar Financial, through an LBO on September 24, 2018 for an undisclosed sum.
Puff Pack	Provider of custom smoking supplies. The company offers curated packs of smoking essentials which can be built from scratch and provide products such as chemistry recyclers, cross stitch rigs, tank glass bongs, medtainers, grinders, filter tips, pipe cleaners, lighters, wraps, and other related products.	The company was acquired by MJIC through an LBO on September 04, 2018 for an undisclosed sum.

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Sabra Dipping (salsa business)	Producer of salsa sauce.	The company, a subsidiary of Sabra Dipping, was acquired by Pacifica Foods and Stir Foods, via their financial sponsor Wind Point Partners, through an \$10.5 million LBO on September 5, 2018.
Signor Lodging	Provider of temporary accommodation and lodging facilities. The company provides pillow-top mattresses, free wifi and satellite television along with pool tables, dartboards, card tables, basketball and volleyball courts and horseshoe pits for its customers in the United States of America.	The company, a subsidiary of Roughneck Lodging, was acquired by Algeco Scotsman, via its financial sponsor TDR Capital through an LBO on September 7, 2018 for an undisclosed sum.
Stacked Restaurants	Operator of a chain of contemporary and fast casual full-service restaurants. The company's proprietary technology offers a customizable menu format that allows guests to visually build their meals on an iPad at their table, choosing among several ingredients to get exactly as per the requirement, enabling them to get an entertaining dining experience with the personalized meal.	The company was acquired by Hargett Hunter Capital Partners and TriSpan through an LBO on September 10, 2018 for an undisclosed sum.
The Cleaning Authority	The company offers residential cleaning services that include regular house and apartment cleaning, as well as move in/move out cleaning and customizable one time cleans. It utilizes a detail-clean rotation system that ensures each room is always thoroughly cleaned, from the areas that are used daily to hard to clean grouts, providing high standards of cleanliness at affordable prices.	The company was acquired by Apax Partners through an LBO on September 21, 2018 for undisclosed sum. The acquisition by the Apax Funds will help the company accelerate its growth, both organically and through strategic acquisitions, as it looks to expand internationally and offer additional services.
TNT Crust	Operator of food bakeries and producer of pizza crusts. The company offers custom pizza crust in par-baked and self-rising varieties such as die-cut, super thin, hand-tossed style, golden crunchy, and others serving local and regional frozen pizza manufacturers, chain accounts, food service distributors and specialty pizza distributors	The company, a subsidiary of Tyson Foods (NYSE: TSN), was acquired by Peak Rock Capital through an LBO on September 4, 2018 for an undisclosed sum.

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Tricoci University of Beauty Culture	Provider of cosmetology education services. The company operates beauty schools that provide education and training in the field of cosmetology, esthetics and nail technology along with related ethics, professionalism and leadership values enabling salon owners to hire salon-ready professionals that are eager to start their successful careers in cosmetology.	The company was acquired by NCK Capital, National Bank Holdings and Greyrock Capital Group through an LBO on September 24, 2018 for an undisclosed sum. Greyrock Capital Group and National Bank Holdings provided loan financing to support the transaction.
Walker Edison Furniture Company	Operator of an online furniture retail platform. The company's data-driven, design, sourcing and logistics operation enables home furnishing retailers to offer integrated partnerships with rapidly growing customers and deliver best-in-class customer service and support.	The company was acquired by J.W. Childs Associates through an LBO on September 27, 2018 for an undisclosed amount. Founders Brad Bonham and Matt Davis will retain a significant ownership stake in the business.
WSS	Retailer of footwear and accessories. The company is engaged in retailing and supplying athletic, fashion and work-related footwear and accessories primarily in working-class, underserved communities, opening over sixty-five stores reaching throughout Southern California and recently, Nevada.	The company received \$13 million of development capital from Dos Rios Partners and other undisclosed investors on September 17, 2018.