

Consumer Products and Services Deals for December 2018

Company Name	Description	Deal Synopsis
Altitude Trampoline Parks	Provider of trampoline parks across the world. The company's custom-designed parks offer activities that range from regular jumping to dodgeball, fitness classes to competitive jumping and parties for birthdays and group events.	The company received an undisclosed amount of development capital from NRD Capital on December 4, 2018.
Body Spa Group	Provider of flexible workspace and services for independent professionals. The company provides first-class facilities and services to allow professionals in the beauty and health & wellness space to grow their individual businesses and give their customers the best possible experience and service.	The company was acquired by West Lane Capital Partners through an LBO on December 13, 2018 for an undisclosed sum.
Caldwell & Gregory	Provider of laundry facility managing services. The company offers laundry equipment rental and managing services, including remote machine activation and electronic payment options, providing apartments, universities, commercial buildings and condominiums with state-of-the-art equipment and a strong service function.	The company received an undisclosed amount of development capital from Incline Equity Partners on December 6, 2018.
Jaanuu	Operator of an online marketplace intended to reinvent the medical apparel category with contemporary, runway-inspired fashion. The company's online marketplace offers a stylish and functional alternative to traditional scrubs, made with the industry's first premium antimicrobial-finished fabric to restrict the growth of bacteria and a proprietary four-fabric stretch blend manufactured to withstand harsh hospital conditions, enabling healthcare professionals to purchase stylish medical apparel including scrubs, lab coats, jackets and accessories.	The company received \$15 million of development capital from JMK Consumer Growth Partners, Dan Nordstrom and David Kessenich on December 10, 2018. The company intends to use the funds to accelerate its continued product and fabric development, conduct omnichannel expansion plans as a lifestyle brand and invest in predictive analytics based marketing and real-time programmatic media buying.

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Klein & Co Temporary Housing	Provider of hotel accommodations and fully furnished temporary housing. The company's services are customized as per individual needs, enabling displaced families, students and interns to reduce the risk, doubt and uncertainty about their accommodation.	The company was acquired by CRS Temporary Housing, via its financial sponsor GenNx360 Capital Partners, through an LBO on December 3, 2018 for an undisclosed sum.
Latham Pool Products	Manufacturer of inground residential swimming pools and components in North America. The company offers a broad product line, including in-ground and above ground vinyl liners, polymer and steel pool wall systems, fiberglass pools, steps, ladders, pool safety covers, automatic pool covers and a variety of other pool related accessories to its customers.	The company was acquired by Pamplona Capital Management through a \$375 million LBO on December 19, 2018.
Pet Supplies Plus	Retailer of pet products. The company operates as a privately held pet supply retailing corporation offering foods products, clothing and accessories for dogs, cats, birds, fish, reptiles and other small pets throughout the United States. Its stores also have limited livestock departments, and some have also recently added grooming services and self-serve dog washes.	The company was acquired by Sentinel Capital Partners and Norwest Mezzanine Partners through an LBO on December 13, 2018 for an undisclosed sum. The company also received an undisclosed amount of debt financing from Golub Capital as part of the transaction. Pet Supplies Plus will use the Golub financing to invest in new store development and franchising initiatives.
Prime Shine Car Wash	Provider of car wash services. The company's offerings include undercarriage spraying, deep clean polishing, liquid polish shining and tire shining, enabling customers to get a top-to-bottom clean that is value-priced.	The company was acquired by Mister Car Wash, via its financial sponsors Penfund and Leonard Green & Partners, through an LBO on December 7, 2018 for an undisclosed sum.
Progressive Comprehensive Services (Support Coordination Unit)	Provider of support coordination services. The division's offerings include life planning, resource navigation, education, support and facilitated communication, servicing individuals with intellectual and developmental disabilities.	The division of Progressive Comprehensive Services was acquired by The Columbus Organization, via its financial sponsor HealthEdge Investment Partners, through an LBO on December 4, 2018 for an undisclosed sum. This acquisition will allow The Columbus Organization to quickly integrate its support coordination services and to reach a greater number of individuals and families.

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Quirch Foods	Distributor and exporter of protein and hispanic food products. The company provides products like products like beef, sea food, pork and poultry to independent grocers, national chain supermarkets, food-service distributors, cruize lines, restaurants and food processors.	The company was acquired by Palladium Equity Partners and its management through an LBO on December 20, 2018. The acquisition will help to expand the company's market reach via a series of growth initiatives including expansion into new product offerings and geographies, and potential acquisitions in the food distribution industry.
Red Collar Pet Foods	Producer of private label pet food products for a variety of customers in the U.S. The company's manufacturing plants are located in South Carolina, Ohio, Oklahoma, and California.	The private label pet food products business of Mars was acquired by Arbor Investments through an LBO on December 3, 2018 for an undisclosed sum. The business was subsequently renamed Red Collar Pet Foods.
Sonic	Operator of a chain of drive-in fast-food restaurant. The company quick-serve foods and desserts such as hamburgers and french fries, onion rings, corn dogs, chili dogs, breakfast toaster sandwiches and ice cream desserts include sundaes and floats, as well as includes drink options such as soft drinks, slushes and milkshakes.	The company (NAS: SONIC) was acquired by Arby's Restaurant Group, via its financial sponsors Roark Capital Group and Equicorp Partners through a \$1.628 billion public-to-private LBO on December 7, 2018. The move builds on Arby's Restaurant Group's existing survival strategy of vacuuming up interesting restaurant chains to protect itself from the food fads and economic downturns that run rampant in the mouth-fuel industry.
The Drive	Producer and distributor of automotive videos and military defense news. The company produces articles, videos and other online content related to automotive culture and the defense industry, providing sports car and motorsports enthusiasts with a variety of content focused around vehicles.	The company, a subsidiary of Time, was acquired by Flash Equity through an LBO on December 18, 2018 for an undisclosed sum.
Under Canvas	Provider of luxurious glamping services. The company's tents feature amenities such as in-tent bathrooms and showers, king size beds, fresh towels and daily housekeeping, enabling travelers to enjoy the outdoors in relative comfort.	The company received an undisclosed amount of development capital from KSL Capital Partners on December 21, 2018.

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West Academic Publishing	Publisher of law books. The company publishes legal textbooks, casebooks, study guides and other course-related materials in both print and digital media formats for librarians, resellers, law school faculty and students in the United States.	The company was acquired by Levine Leichtman Capital Partners, Christopher Parton and its management through an LBO on December 19, 2018 for an undisclosed sum.